

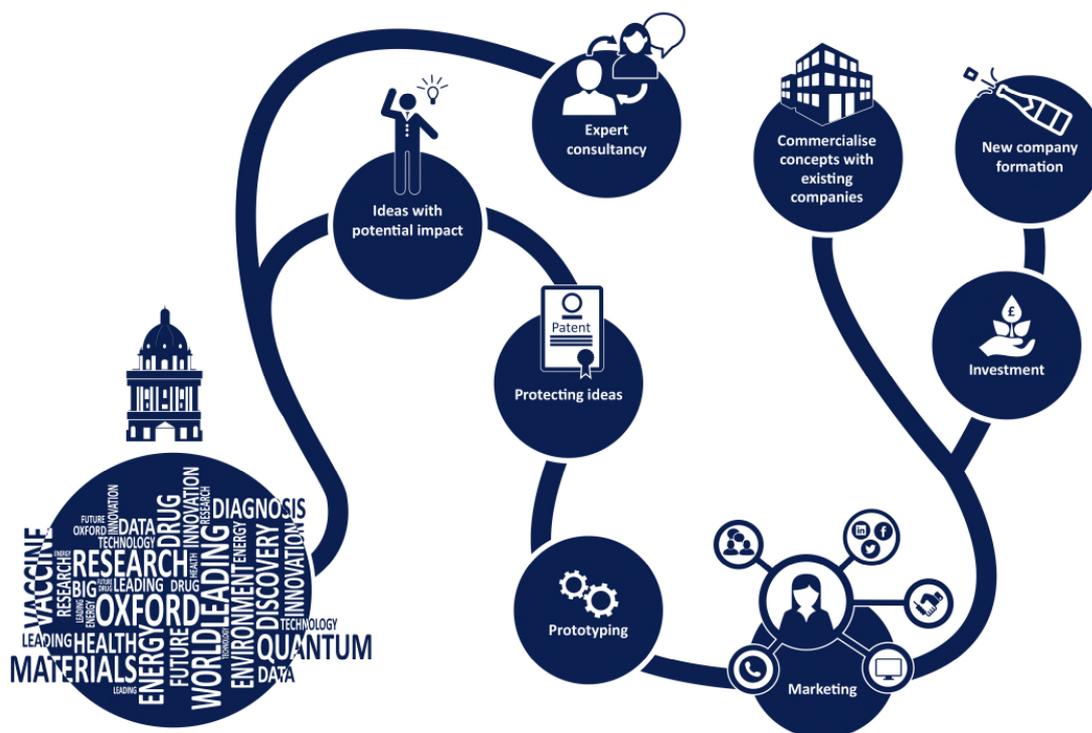
Licensing & Ventures Internship

Opportunities at Oxford University Innovation

Join our team & help Oxford ideas come to life

About Us

Oxford University Innovation (OUI) is the technology transfer company of Oxford University and here's what we do:



We are around 80 people and have an annual revenue of £19M. OUI receives hundreds of invention disclosures from University colleagues each year, many of which result in new patents. As a result, OUI manages a large and diverse portfolio of intellectual property and our Licensing and Ventures team work to bring these ideas to industry through licence deals with commercial partners or creating new companies called spinouts.

OUI performs around 120 commercial licence deals per year enabling access to Oxford technology, and has created more university spinout companies than any other technology transfer office in Europe, creating over 180 spinouts, including world leading technology companies and social enterprises since 1987. Half of these have been created in the past five years in the “Oxford Boom”.

Oxford University spinouts have collectively raised over £5bn since 2011, with over £1.5 billion raised in the last 12 months. Oxford also has the world’s largest university venturing fund focused on a single institution – Oxford Science Enterprises.



What we offer you in our Internship

OUI has created a new and exciting opportunity for an internship working with our core Licensing & Ventures (L&V) Group. During your time with OUI, you will work on at least two real world technology transfer and commercialisation projects from Oxford University to industry. Working with the rest of the L&V team and university researchers you will:

- Understand the technologies;
- Research the potential markets and industries for those technologies;
- Evaluate the commercial opportunities and the competitive landscape.

Informed by the above activities, you will also:

- Develop and implement sales and marketing strategies for each technology;
- Create marketing materials to best promote, pitch and license the technology to the prospective customers;
- Identify and contact senior executives in prospective customer companies;
- Pitch the technologies to prospective customers;
- And be actively involved in the resulting licensing negotiations.

Throughout your time at OUI, you will gain a wealth of experience in the commercialisation of projects, receiving training and mentoring to develop your technology transfer skills and build awareness and understanding of the key principles and requirements of this exciting industry.



What skills and experience you need to bring?

Innovation is a broad and diverse family. You should be enrolled on a degree or post graduate programme; in any discipline, have an enquiring mind and a keen interest in how university research can create positive societal or environmental impact.

You will demonstrate a passion for entrepreneurship and enterprise, and ideally possess some experience in related activities. You must be able to demonstrate that your internship will be fully funded by an approved third-party scheme¹ and be available to work on a 3 month full-time or 6 month part-time basis. You will also need to demonstrate excellent interpersonal and relationship management skills and strong communication skills; both verbal and written.

Application Process

Please send your CV with an accompanying letter stating relevant experience and interests to Brendan.Ludden@innovation.ox.ac.uk. This is an open call with no specific deadline². OUI has adopted hybrid working and you will be expected to work at least 50% of your time in the Oxford office and the remainder from home.

Useful Links



Discover the way we work in this video [OUI Annual Reviews](#)



[OUI Innovation Insights](#)



[OUI Guide for Researchers](#)

¹For DTP internships, OUI is dependent on the DTP host institution to provide full maintenance funding. OUI are unable to accept self-funded internship candidates.

²OUI's ability to grant placements is dependent on the number of active internships running at a given time.